

Call for Innovators – Winter 2019/20

Smart City Works is Open for Applications for the Winter 2019/20 Cohort in the DC Metropolitan Area

A SMART CITY WORKS SOLICITATION | OCTOBER 2019

CALLING ALL UrbanTECH/ IoT AND SMART CITY-RELATED STARTUPS

We are now accepting applications for our Winter 2019/20 cohort session that begins in February 2020.

Smart City Works, a next generation business accelerator focused on solving urban challenges through infrastructure and IoT innovation, seeks entrepreneurs, startups, and companies focused on improving the livability, sustainability, operations, and resilience of cities to apply for the Winter 2019/20 cohort. The program is open to all companies globally whose visionary founders are willing to bring their products and passions to participate in person in a unique and impactful business acceleration program.

In particular, we seek innovative commercial solutions that address significant social and civic challenges in cities and urban environments—infrastructure cost and performance, cybersecurity, transportation, affordable housing, environmental sustainability, energy, decarbonization, and resilience. These solutions must impact and improve one or more of the ways cities support daily life to include, for example, traffic congestion, energy storage and use,



food supply or disposition, waste reduction, housing costs, and IoT device and data security. In particular, special consideration is given to companies focused on the following areas:

- ✓ **Mobility** Solutions that reduce transportation costs, reduce congestion, improve inter-modalities (i.e., between car, train, bus, bike, pedestrian), support 'last-mile' transport, or leverage autonomous/ intelligent transportation solutions to improve transportation infrastructure networks.
- ✓ Resilience and Public Safety Solutions and/or IoT technologies that address the safety, security and resilience of urban dwellers; that mitigate the impact of rising sea levels, extreme weather events, or other natural or man-made shocks; or that protect critical infrastructure.
- ✓ Cybersecurity/ Use of Urban Data and IoT Technologies Solutions that can safeguard data sets and IoT communications at scale, to include technologies that utilize AI solutions to improve the value, use, and trust of data sets; or that leverage IoT technologies and devices to improve social trust, government and business processes, supply chain security, and/ or urban life.
- ✓ Energy/ Carbon Reduction Solutions that increase the use and availability of renewables, foster greater energy storage capacity, reduce energy use or improve efficiency; reduce reliance on fossil fuels; cut pollutants like methane and soot; expand carbon sinks; or spur decarbonization.
- ✓ **Water Quality** Solutions that improve our ability to clean, transport, or understand the quality of our water using advanced techniques, tools, products, and/or services.
- ✓ **Affordable Housing** Solutions and technologies that improve our ability to reduce the costs of housing, to include how we build, rent, operate, or finance housing.

Important Dates and Information

Application Deadline: This is a rolling admission process; applications will be processed as received. Applications open October 14, 2019. We will begin selecting companies on <u>December 1, 2019</u> until the cohort is full. *Selections are on a first come, first serve basis*.

Cohort Start Date: February 3, 2020

Where to Apply: [https://www.f6s.com/smartcityworks/apply]
For more information, email us: innovate@smartcityworks.io

ABOUT SMART CITY WORKS™



SMART CITY WORKSTM is a new class of business accelerator, called a BUSINESS ACTUATOR, that can more rapidly move early stage ventures to commercialization, reduce risk for downstream investors, and improve likelihood of product uptake in the marketplace. Our mission is to accelerate innovation and speed commercialization of solutions that improve the livability, operations, and resilience of cities. We are uniquely focused on urban infrastructure, the built environment, and on changing the way we design, build, and operate civil infrastructure. Our Spring and Fall sessions are designed to propel graduating companies into the marketplace, endowed with proven products, and equipped with the skills to grow and compete for funding and market share.